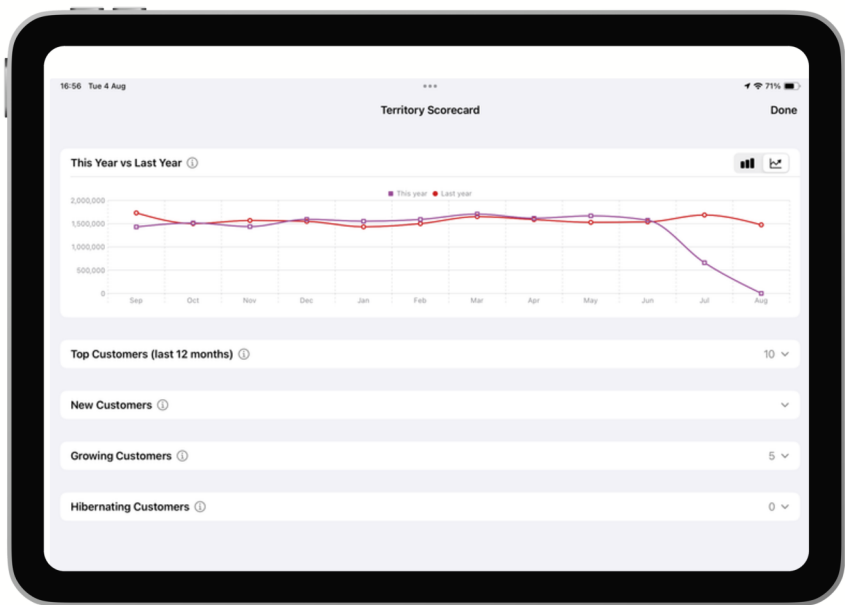


UPGRADES

NEW Territory Scorecard

What's changed

- Gives the user an overview of sales performance across their territory / customers allocated to them
- This is accessed via a new icon (top right) on the Territory Dashboard, not as an additional panel with the four report view
- View YoY sales in a chart, where historical data is available
- View top customers based on sales over the last 12 months
- Identify new customers within the territory
- See which customers are growing
- Identify hibernating customers
- Information is brought together in one Scorecard for a quick view of territory performance



How it helps

Reps, agents and managers can quickly see how a territory is performing and identify customers that may need attention, without having to review customers individually.

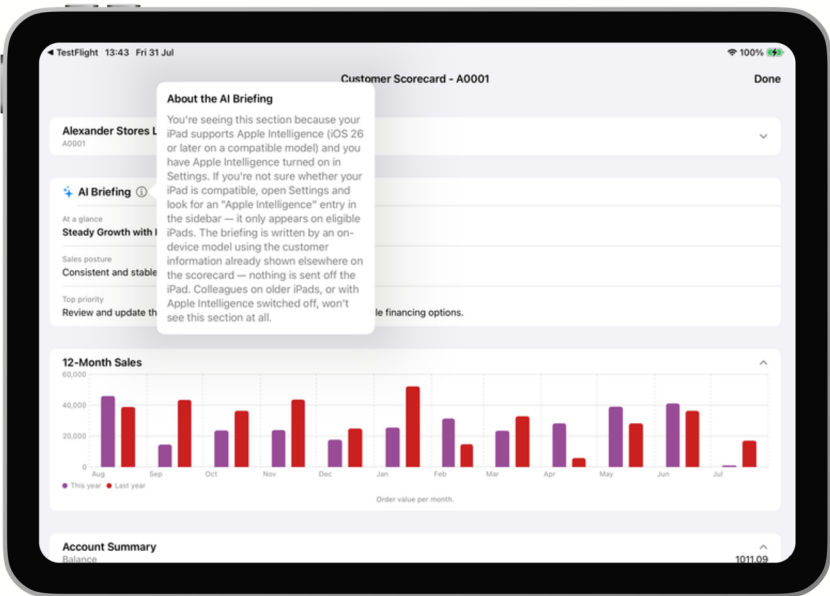
Requirements	Two years of sales data required
Access	Universally available

UPGRADES

Customer Scorecard with AI-powered insights

What's changed

- Added AI-powered insights to the Customer Scorecard
- Available on compatible devices running iOS 26 or later with Apple Intelligence enabled
- AI functionality is contained within the app
- Feature does not connect to the ERP
- Customer information is not sent elsewhere for processing
- No additional storage is required to use the feature



How it helps

Users can get additional insight from the customer information already available within PixSell, helping them understand account activity before and during customer conversations.

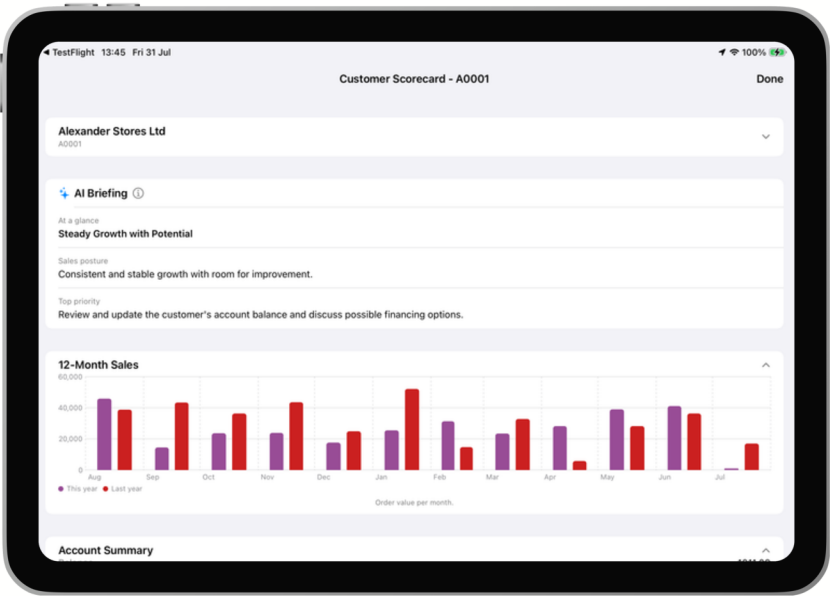
Requirements	Apple Intelligence must be enabled
Access	Universally available

UPGRADES

Customer Scorecard, year-on-year sales comparison

What's changed

- The Customer Scorecard now compares sales from the last 12 months with the previous year
- The comparison is shown where a minimum of two years sales data is available
- Users can see changes in customer sales performance directly within the Scorecard
- This enhancement was introduced following customer feedback



How it helps

Users can quickly see whether a customer's sales are growing or declining compared with the previous year, without having to manually compare figures.

Requirements	Minimum of two years sales history needed
Access	Universally available

UPGRADES

Customer Scorecard now uses invoice data by default

What's changed

- Customer Scorecards now use invoice data by default rather than order data
- The setting can be changed back to order data if required

How it helps

Using invoice data gives users a view of completed sales rather than orders placed, providing a clearer picture of customer performance.

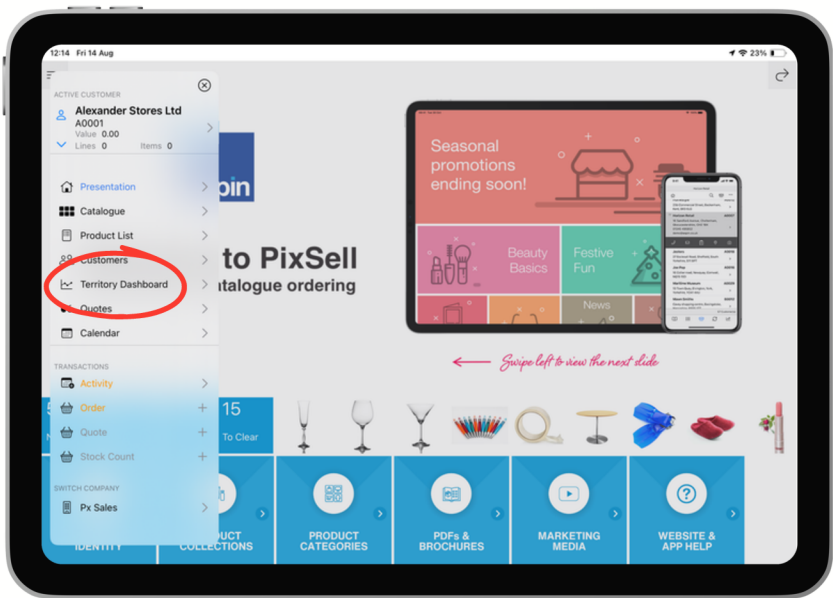
Requirements	No data or configuration needed
Access	Universally available - contact Service Desk if order data is preferred.

UPGRADES

Main Dashboard renamed Territory Dashboard

What's changed

- The Main Dashboard has been renamed Territory Dashboard
- The dashboard has always contained territory level information, so the new name better reflects its purpose
- The contents and functionality of the dashboard remain unchanged
- The Territory Dashboard can be moved elsewhere within the PixSell menu if required
- If the new name does not appear after updating, please contact the Aspin Service Desk



How it helps

The new name makes it clearer that the dashboard provides an overview of performance across the user's territory.

Requirements	No data or configuration needed
Access	Universally available - contact Service Desk to move this within the menu

BUG FIXES

- General performance and stability improvements plus the following issues all now resolved:
 - In specific circumstances the discontinued products weren't correctly showing
 - For some users, editing prospects would stick
 - Downloading of new images from the SkooCloud DAM would sometimes present issues
 - Columns in the Undispatched Report could become misaligned after minimising and reopening PixSell

UPGRADE GUIDANCE

Before you Upgrade

We recommend testing each release on a single device to confirm it works with your workflows before rolling it out across your team. This helps avoid disruption and ensures a smooth upgrade.

PixSell 3 now requires iOS 17 or above, so check device compatibility before upgrading.

Full upgrade guidance can be found at aspin.co.uk/pixsell-upgrade-guidance.

CONTACTING ASPIN

If you have any queries, or require any further information, please contact us using the following details:

- For United Kingdom general and sales information, email sales@aspin.co.uk or call +44 (0)1794 500 200
- For United Kingdom technical information and support, email our Service Desk at support@aspin.co.uk or call +44 (0)1794 500 205
- For all Australia and New Zealand queries, email info@aspin.com.au or call +61 (0)7 3297 7425



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