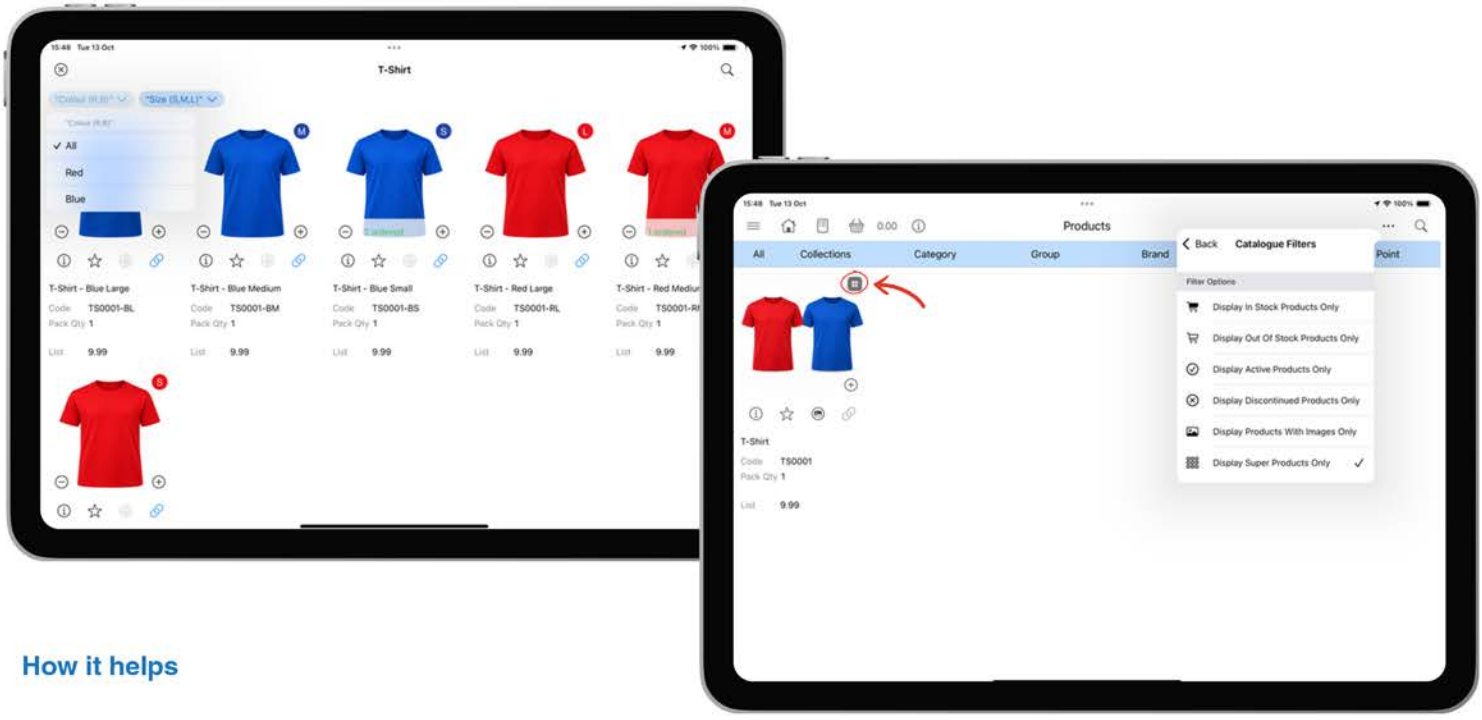
UPGRADES

NEW Super Products

What's changed

- Super Products allows related product variants to be grouped under a single parent product in the catalogue
- Selecting the parent product opens a separate view showing all available child products, which can be added directly to an order
- Configurable filters allow users to narrow the selection by product attributes such as colour, size or weight
- Products can also be found using the search function
- A new catalogue filter allows users to display Super Products only
- Super Products can be identified and opened using the new icon or the plus button on the parent product



How it helps

Reps can quickly find and order product variants without searching through the entire catalogue. This is particularly useful for product ranges with multiple colours, sizes or other variations.

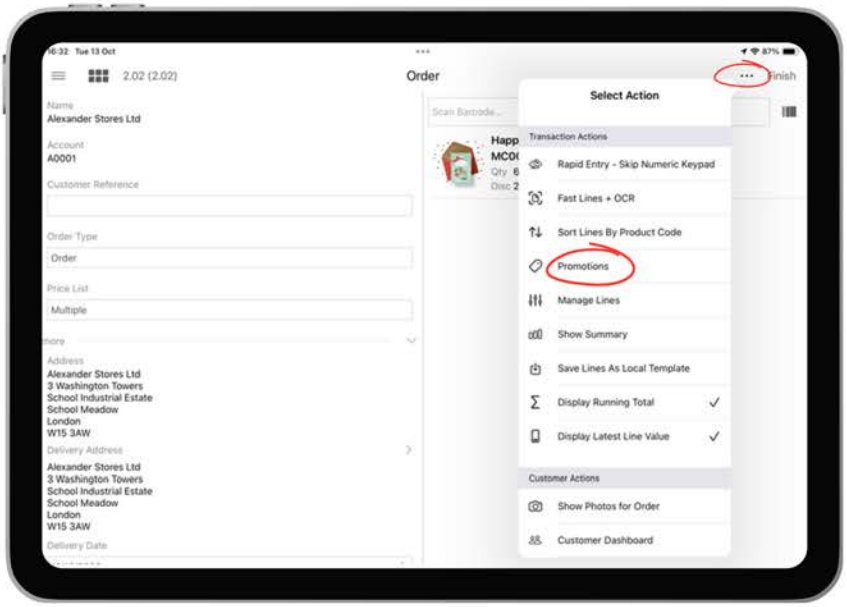
Requirements	Additional data required
Access	Configuration will be chargeable; speak to your account manager for details

UPGRADES

Promotions access via basket

What's changed

- A new Promotions option has been added to the three dot menu during the order process
- This allows users to view qualified and partially qualified promotions at any time while building an order, rather than only at the end



How it helps

Reps can check available promotions earlier in the order process, making it easier to spot sales opportunities and help customers qualify for offers before checkout.

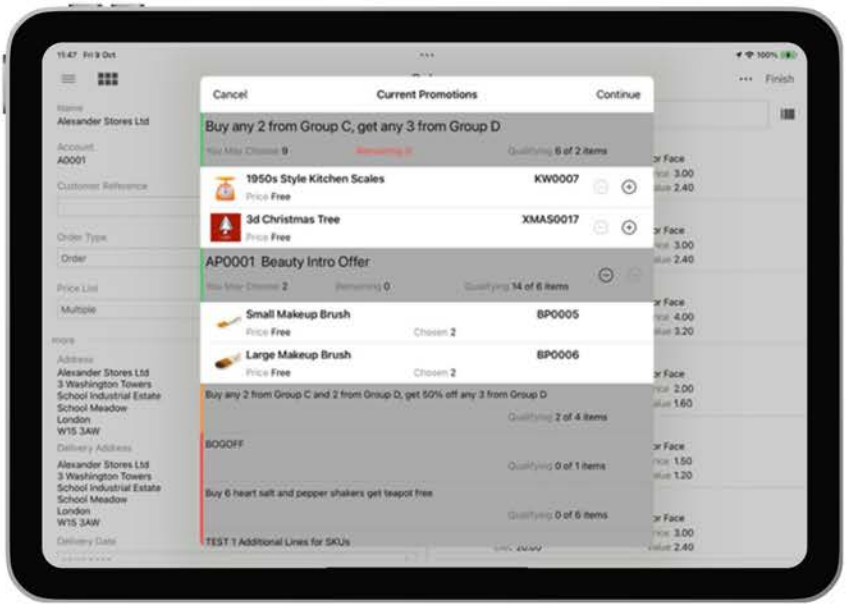
Requirements	Must have existing promotions in place
Access	Available with Promotions module

UPGRADES

Highlighted Promotions

What's changed

- Fully qualified promotions appear first and are highlighted in green
- Partially qualified promotions are highlighted in orange, showing where additional products are needed to qualify
- Unqualified promotions are highlighted in red and displayed last on the list



How it helps

Highlights upsell opportunities and ensures nearly completed promotions remain top of the list.

Requirements	Must have existing promotions in place
Access	Available with Promotions module

UPGRADES

Improved SkooCloud associated documents

What's changed

- Large associated documents, including PDFs and videos supplied through SkooCloud, now display a download progress bar instead of a blank screen
- Downloads can be stopped while in progress
- A cloud icon with a strikethrough indicates when a document is unavailable due to a missing internet connection



How it helps

Reps have better visibility and control when accessing large product documents, making it easier to manage downloads and identify connectivity issues.

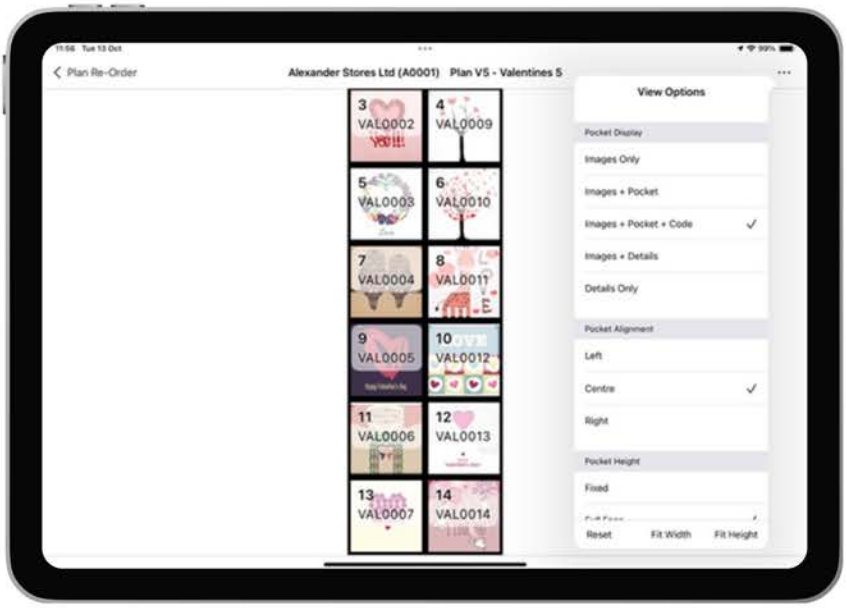
Requirements	No additional data required
Access	SkooCloud Plus and Enterprise users only

UPGRADES

Additional display options for Plan Re-Order

What's changed

- A new Pocket Display option allows product images, pocket numbers and product codes to be displayed together
- Select Images + Pocket + Code from the Plan Re-order View Options menu
- Product codes now appear against a translucent white background, making them easier to read regardless of the product image behind them



How it helps

Plan Re-order users can identify products more easily when reviewing display plans, making the reordering process quicker and clearer.

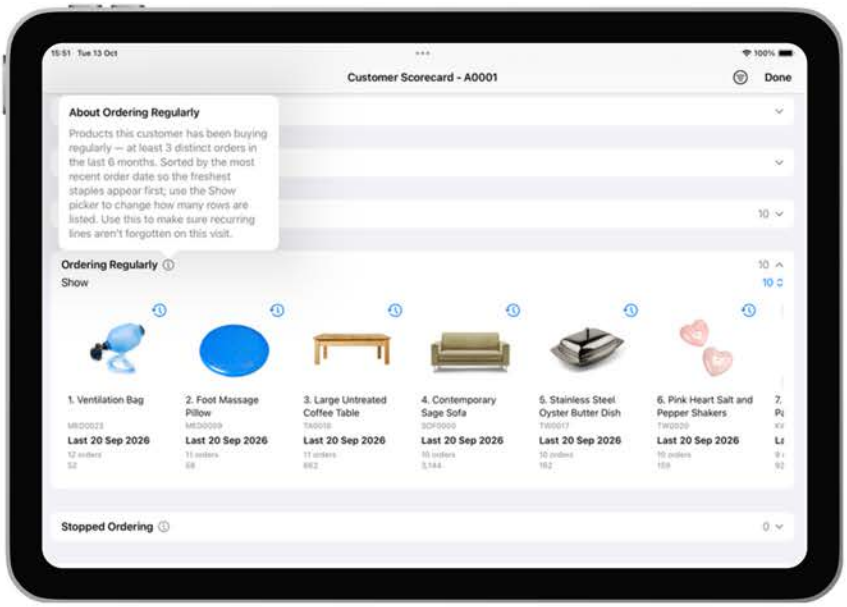
Requirements	No additional data requirements
Access	Available with Plan Re-order module

UPGRADES

Customer Scorecard: Improvements to Ordering Regularly

What's changed

- Products in the Ordering Regularly section are now numbered to show their position in the list, with the most recently ordered products appearing first



How it helps

Reps can quickly identify regularly purchased products and check that important repeat orders aren't missed during customer visits.

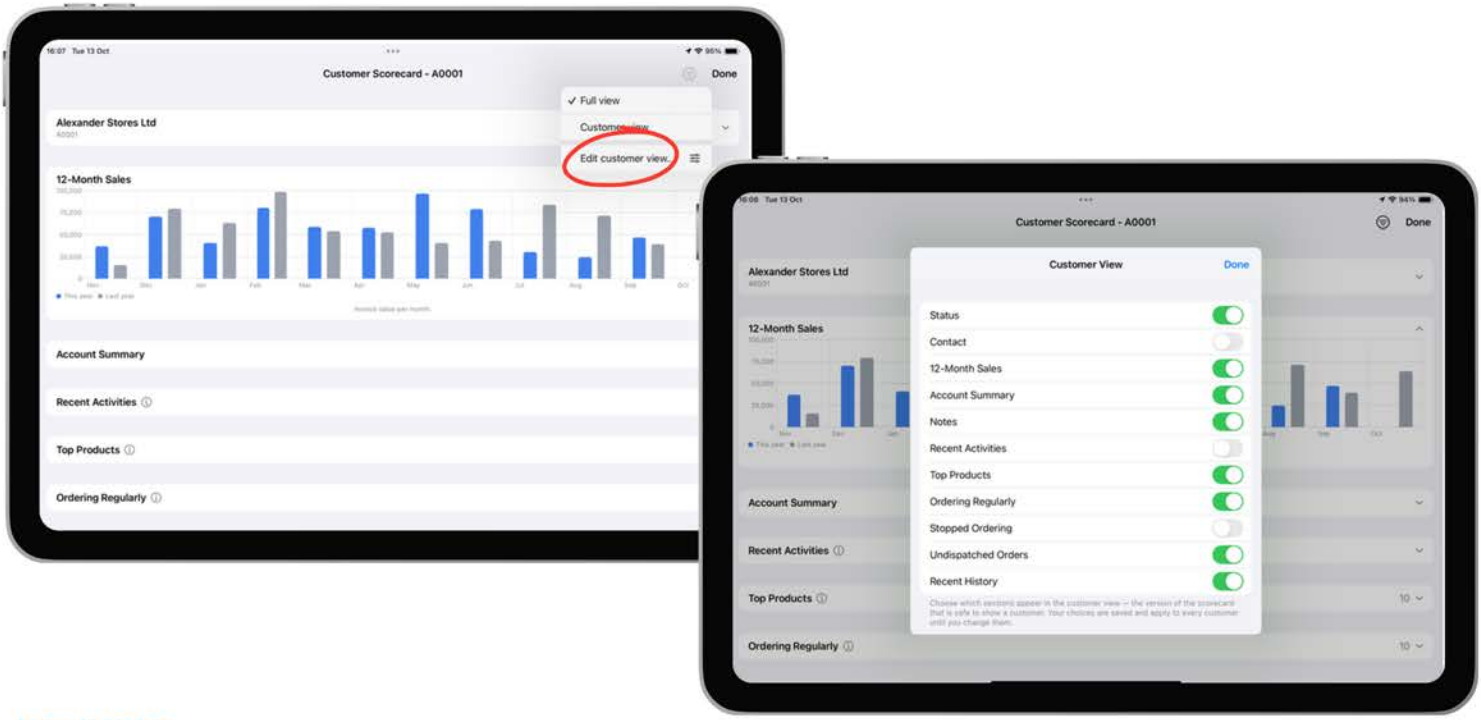
Requirements	No additional data requirements
Access	Universally available

UPGRADES

Customer Scorecard: view customisation

What's changed

- A new Customer View allows users to choose which sections of the Customer Scorecard are visible when presenting information to customers
- Individual sections can be enabled or disabled, including sales figures, account information and ordering history
- Selected preferences are saved and applied across all customer accounts until changed
- When Customer View is active, the filter icon turns blue and the Scorecard displays a 'Filtered' indicator
- When closing the Scorecard, users can choose to retain Customer View or revert to Full View



How it helps

Reps can confidently share relevant account information with customers while keeping commercially sensitive or internal information out of view.

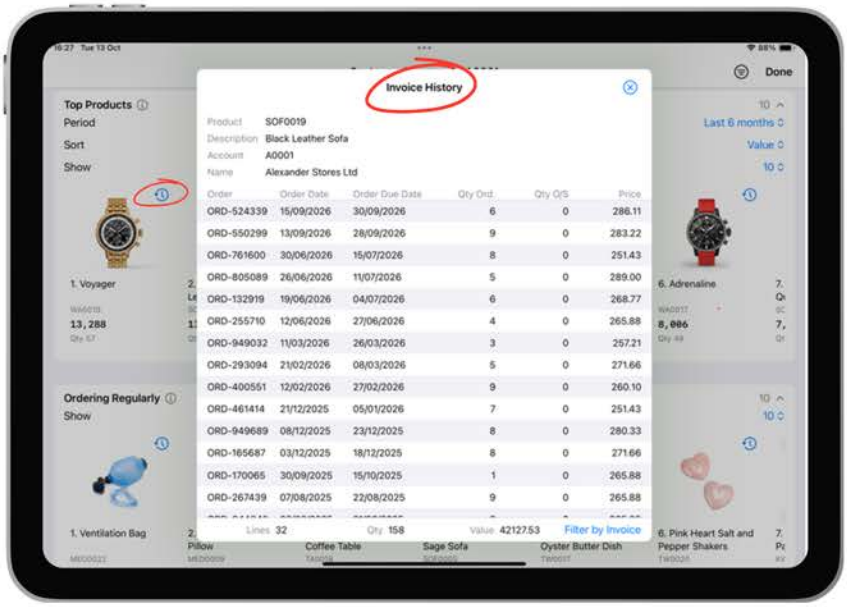
Requirements	No additional data requirements
Access	Universally available

UPGRADES

Customer Scorecard: improved access to sales history

What's changed

- A new blue clock icon provides direct access to a product's sales history from the Customer Scorecard
- Previously, this information was only accessible through the product catalogue



How it helps

Reps can quickly review a customer's previous purchases without leaving the Scorecard, making it easier to answer questions and discuss repeat orders.

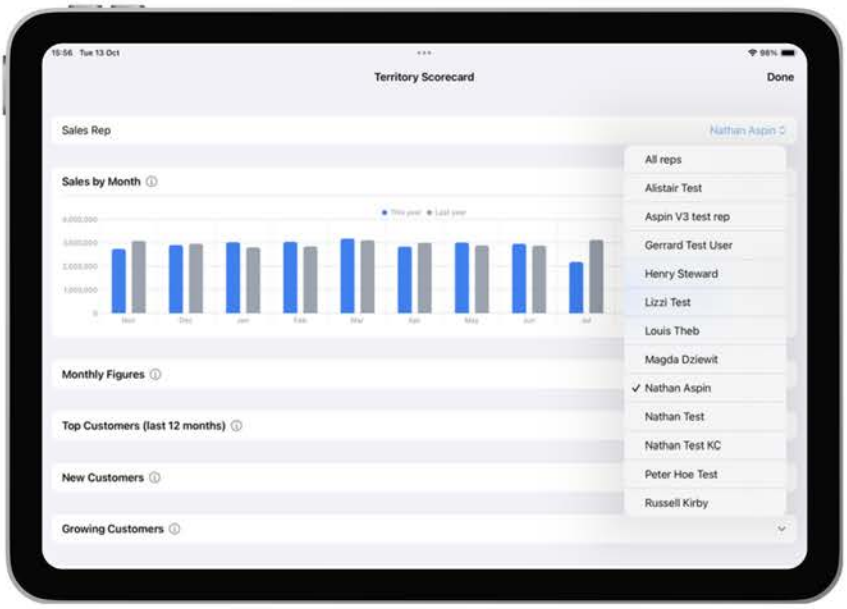
Requirements	No additional data requirements
Access	Universally available

UPGRADES

Territory Scorecard: sales rep filtering

What's changed

- Managers with access to multiple sales reps' data can now filter all Territory Scorecard reports by individual sales rep
- An 'All Reps' option allows managers to view combined territory data across their sales team



How it helps

Managers can easily review individual rep performance or see the bigger picture across their entire sales team, without switching between reports.

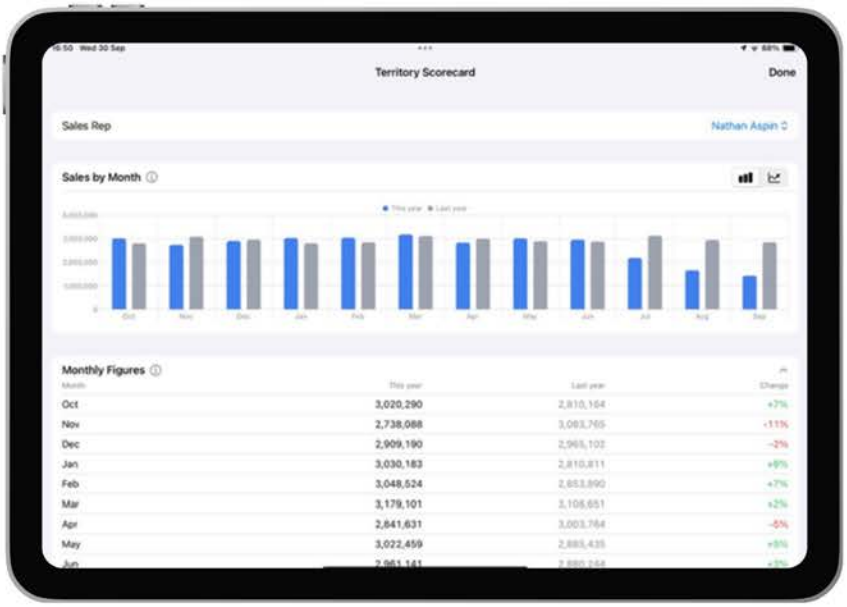
Requirements	Requires Sales Rep data to be sent as part of your order/sales history
Access	Universally available

UPGRADES

Territory Scorecard: Monthly sales figures

What's changed

- A new Monthly Figures table has been added to the Territory Sales chart, displaying monthly sales figures alongside the existing bar chart



How it helps

Users and managers can see exact monthly sales figures alongside the visual chart, making it easier to review sales performance and identify trends.

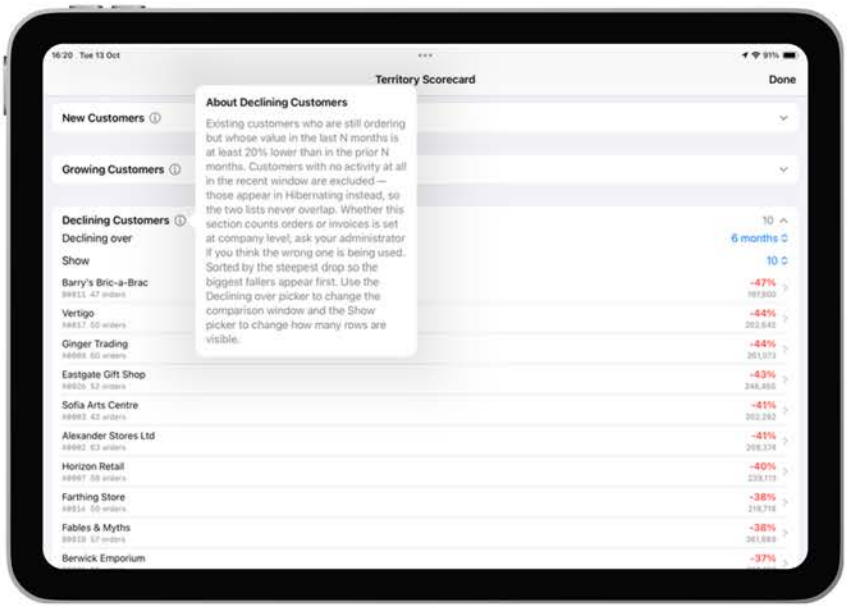
Requirements	No additional data requirements
Access	Universally available

UPGRADES

Territory Scorecard: Declining Customers

What's changed

- A new Declining Customers report identifies customers whose sales have fallen by 20% or more compared with the equivalent previous period
- Users can select a reporting period of 1, 2, 3, 4, 5, 6 or 12 months
- The report can display the top 5, 10, 20, 25 or 30 declining customers
- Customers who have stopped ordering completely are excluded and appear in the Hibernating Customers report instead



How it helps

Reps and managers can quickly identify customers whose spending is declining, helping them prioritise follow-up activity before more sales are lost.

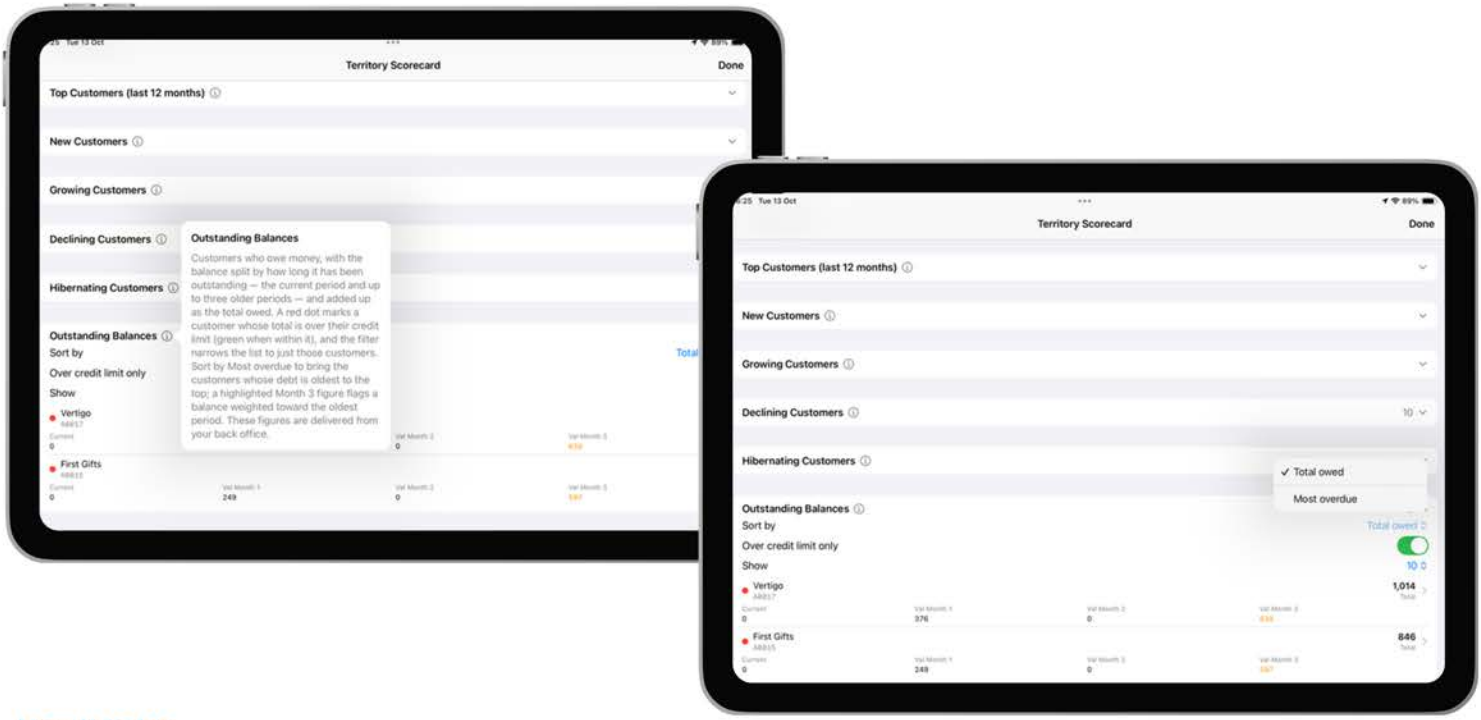
Requirements	No additional data requirements
Access	Universally available

UPGRADES

Territory Scorecard: Outstanding Balances

What's changed

- A new Outstanding Balances report allows reps and managers to review customers with unpaid balances
- Customers can be sorted by Total Owed or Most Overdue
- The report can display the top 5, 10, 20, 25 or 30 customers
- Outstanding balances are broken down into ageing periods, showing how long payments have been overdue
- A filter allows users to display only customers who are over their credit limit



How it helps

Reps and managers can quickly identify customers with outstanding payments, prioritise follow-up activity and spot potential credit issues before taking further orders.

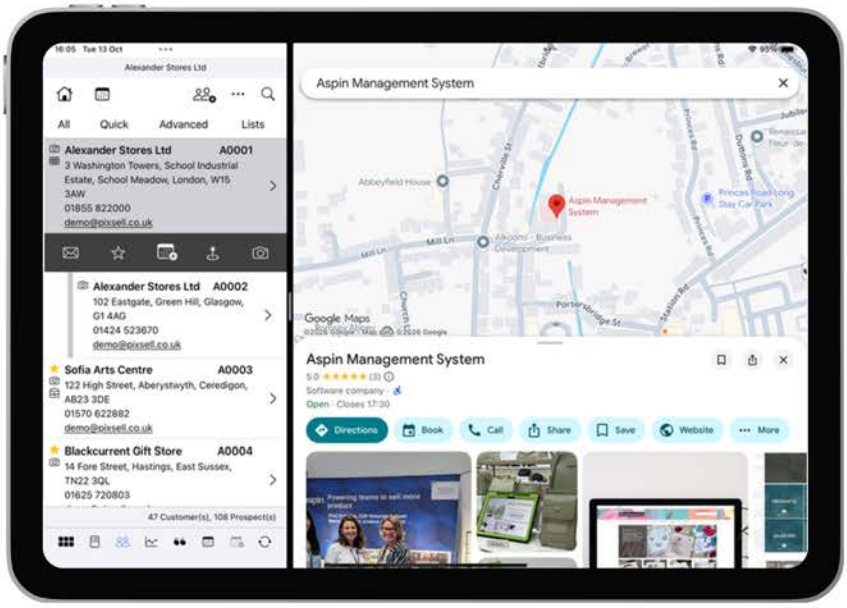
Requirements	No additional data requirements
Access	Universally available

UPGRADES

Improved PixSell display in narrow views

What's changed

- PixSell now automatically switches to the iPhone layout when running in a narrow iPad window, such as Split View
- Navigation menu buttons will appear at the bottom of the screen rather than on the left



How it helps

Users can work more comfortably with PixSell alongside other apps, with a layout better suited to the available screen space.

Requirements	No additional data requirements
Access	Universally available

OTHER IMPROVEMENTS

What's changed

- **Exhibition Mode:** The Territory Scorecard is now hidden when using Exhibition Mode
- **Scorecard figures:** Sales figures across all Scorecard reports now display without decimal places and include thousand separators for easier reading
- **Calendar:** Improved calendar resizing when adjusting the PixSell window in iOS 26 and later
- **Customer and prospect counts:** The Accounts list now displays separate totals for customers and prospects

BUG FIXES

- General performance and stability improvements including the following:
  - **Plan Re-order:** Fixed an issue where product images could display incorrectly when zooming in or out on devices with limited available memory
  - **Prospect Activities:** Fixed an issue where prospect activities were sometimes missing from the Customer and Territory Dashboards
  - **Order Type:** For customers who have PixSell configured to prevent changes to the order type mid-order, a bug that allowed these changes has been fixed

UPGRADE GUIDANCE

Before you Upgrade

We recommend testing each release on a single device to confirm it works with your workflows before rolling it out across your team. This helps avoid disruption and ensures a smooth upgrade.

PixSell 3 now requires iOS 17 or above, so check device compatibility before upgrading.

Full upgrade guidance can be found at aspin.co.uk/pixsell-upgrade-guidance.

CONTACTING ASPIN

If you have any queries, or require any further information, please contact us using the following details:

• For United Kingdom general and sales information, email sales@aspin.co.uk or call +44 (0)1794 500 200
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• For all Australia and New Zealand queries, email info@aspin.com.au or call +61 (0)7 3297 7425

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